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November 2007

ADVANTAGE

BUSINESS COMPUTER SYSTEMS INC

NEWSLETTER

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Introducing RouteTrak™

Missed deliveries and misrouted shipments waste time and money. RouteTrak™ is a new signature capture and proof of delivery solution from our parent company ECI². We are currently completing the integration of RouteTrak™ with the Advantage software. RouteTrak™ will shortly be moving into beta testing and will be available to all Advantage customers in the near future.

Customer Service and Cost Savings

RouteTrak™ can significantly improve customer service while reducing operational costs.

- Improve delivery accuracy
- Eliminate delivery paperwork and the associated costs for multipart forms, filing, storage, etc.
- Avoid billing disputes. Confirm deliveries without searching for paperwork.
- Reduce return trips by identifying potential delivery errors.
- Provide delivery information throughout your company immediately after the trucks return.

Delivery Automation

RouteTrak™ replaces unwieldy clipboards with rugged, handheld units that provide drivers with delivery information and captures signatures for confirmation.

- Download delivery manifests by assigned route.
- Group deliveries by address or sort code.
- Combine multiple manifest entries to a customer for single signature.
- Confirm counts at delivery.
- Warn of delivery discrepancies.
- Key in recipient names at delivery.
- Capture digital signatures at delivery.
- Record date and time, piece count, and recipient name for each delivery.

For more information on this product, contact Advantage Sales at 800-452-2502.



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ExecuPro: The Next Step For Your Business



What is the technological difference between ExecuPro and the current Advantage software? The advent of the Internet has introduced significant new technologies and new options for rapidly and easily moving data between computer systems. We all benefit from this on a daily basis whenever we access the Internet. There is faster access to information, faster data transfers (such as downloading EDI files), and easier connectivity between host and client machines.

The challenges of the Internet have led many software companies to develop new tools and resources for end-user software developers like Advantage. These companies are providing a middle layer between the Internet and end-user computers. This layer supplies tools for data security (firewalls, web services, etc.) and includes communication resources that have become standards within the web world.

At the same time, new languages like XML have arisen to become generally accepted standards for data exchange throughout the Internet. The combination of these languages and the new development tools have paved the way for companies like Advantage to fully utilize the web without having to reinvent these middle layer tools on their own.

Years ago, Advantage chose to become a Unix house. The reasons were apparent even then, because Unix had always been the forerunner in the multi-user, multi-computing, network environment. In the same fashion we have chosen to write ExecuPro in Java. Web-based technologies like Java are the key to fully utilizing the Internet and the new generation of middle layer tools. Again time has proven this to be a good decision; much of the Internet is already utilizing Java technologies.

In the past, a two-dimensional software solution consisting of an operating system and an end-user software package was adequate. As technology continues to evolve, so must end-user software. Advantage began with middle layer tools. ExecuPro is the result of this effort. We will be ready to utilize anything that is or becomes available on the Internet because we have embraced the web-based technology of Java.

What Will Be Different For ExecuPro Users?

Look and Feel:

The most obvious difference between ExecuPro and Advantage will be in the look and feel. ExecuPro offers a completely graphical interface that makes it easy to learn and use. The consistent and well-labeled menus, screens, tabs and fields will allow even a novice user to quickly understand how to find and utilize the many features of the software.

Increased Security:

As data security becomes increasingly important, software must provide ways to control who has access to both program options and data. ExecuPro meets this challenge with increased flexibility in setting up both user and visibility.

Audit Trail:

Ever wonder who created or changed a piece of data in your software? Every single record created or deleted in ExecuPro is audited. There will never be a question as to who, when or where a change was made. Additionally, sensitive fields throughout the software are audited for edits, so that owners and managers may track changes as needed. Simply choose the audit icon on the screen and see everything you need to know about the history of a particular record or field.

Relational Database Management System (RDBMS)

ExecuPro data will be stored in a RDBMS. Data for all your datasets will be combined into one database. The RDBMS product comes with powerful tools for managing data across servers (or clusters of servers) and between host and remote servers or devices. Data storage, retrieval and recovery are enhanced by the use of a RDBMS.

Watch your e-mail for updates and more information about ExecuPro.



Keeping Your System Secure

Due to the anonymity of networks and the Internet, we are seeing an increase in attacks on all types of systems. The reason for such attacks can be attributed to anything from simple curiosity to malicious intent.

In an effort to protect your network from becoming one of a growing number of statistics, you should take steps to shore up your defenses. One way to do this is to install or enable a "hardware" firewall. A firewall is a component placed between computers and networks to help eliminate undesired access by the outside world. The firewall is the first line of defense between your network and the Internet. These devices are an excellent investment, if properly configured.

If you have a have a firewall or are just using the high-speed Internet modem, you will have service ports on the firewall that allow or deny access to your network for various reasons such as support and other means of communication. Check to see which ports are open and of those which ones can be closed to limit the exposure of your system to the world. Also if you are using telnet (Port 23) to connect to your server from the Internet, check to see if you can use an SSH (Port 22) client instead. SSH is a more secure yet flexible replacement for the "telnet" client. The Secure Shell (SSH) utility establishes a session between the client and the server, using an authenticated and encrypted connection. Finally, the firewall can protect your network further by filtering access on the ports you are using to the people you want to use them. Unfortunately, this firewall is not virus protection. You will still need software programs like Norton Antivirus to block and remove viruses on your PC's.

For our customers that use Microsoft Windows PC's on their network, you are the most vulnerable. Over 90% of the world's viruses are written to attack computers with the Windows operating system on them. Viruses are being released at a rate of about 4 per day according to Panda Software Antivirus. A single PC infected with a virus can contaminate your whole network. Therefore, it is crucial to have an up-to-date virus protection application. Virus protection vendors release updates for their software almost everyday. So your antivirus program should be set to automatically check for updates.

Fifteen minutes of security planning will save you time and money in the long run.



ExecuPro Beta Update

Selected customers are already looking at the software and providing feedback to the developers. Now plans are being nailed down for the first "live" beta sites. We expect the first installs at dealer sites to begin in December.

WELCOME NEW CUSTOMERS



Bells Hardware & Lumber Company
 Mitchell Lumber & Hardware, LLC
 Paradise Valley Hardware, LLC

Versyss Users Converting To Advantage:

Kwaterski Brothers Wood Products
 Little Woodall Supply, Inc.
 Miller Zeilstra Company
 Morrison Supply Company, Inc.

Holiday Schedules

The Advantage office will be closed for these holidays:

December 2007						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Thanksgiving Day, November 22
 The Next Day, November 23
 Christmas Eve, December 24
 Christmas Day, December 25
 New Year's Day, January 1

November 2007						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

January 2008						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		



New Advantage Training Webinars

Advantage is pleased to offer online training classes (webinars). Join us for these free training sessions where we will be covering modules, like Delivery Tracking and Document Imaging, and procedures, such as Inventory Count Procedures and AML Usage. Learn how to use them and explore their benefits. Webinars are conducted via conference call and an online meeting. They enable you and your staff to learn something new or take a refresher course in the comfort of your office. Sessions run from 1 to 2 hours depending on the topic. Review the November schedule on the right and find the sessions that will benefit your business.

The conference call opens 15 minutes before the meeting start-time. The instructor will be available to assist people in accessing the website. This allows each training session to begin on time. Feel free to ask questions at any time during the presentation.

Several customers have said the new online training videos are very informative. The videos cover Document Imaging, Manual History Backup, Gift Cards, Inventory Count with Count Sheets and Millwork. See last month's newsletter for more information about the online training videos.

To visit the Advantage training website or to view the online videos, contact Advantage Support at 800 452-2502 to obtain the website address, login and password. As always, if you have concerns or questions, please feel free to contact Wade Frazier, Customer Service Manager, at wade@abcsinc.com.

Webinar Sessions Schedule	
Document Imaging	Tuesday, November 6 Thursday, November 8 Thursday, November 15 Tuesday, November 20
Inventory Count Procedures	Thursday, November 8 Wednesday, November 14 Thursday, November 15 Wednesday, November 28
AML Usage	Wednesday, November 7 Friday, November 9 Friday, November 16
Rental	Wednesday, November 7 Tuesday, November 13 Tuesday, November 27 Thursday, November 29
Delivery Tracking	Tuesday, November 6 Tuesday, November 13 Tuesday, November 27 Thursday, November 29
E-mail	Friday, November 2 Wednesday, November 14 Wednesday, November 28

For more information or to sign up for these free webinars, please contact Tamara Ray at (903) 636-5200, extension 502 between the hours of 10 AM – 4 PM CST, or e-mail us at support@abcsinc.com.

2007 IRS Tax Forms

IRS authorized
and approved.



Tax forms are still available. These forms are guaranteed 100% compatible with both the Advantage and Versyss software. Compatible envelopes are also available. *Minimum quantities may APPLY for some formats.*

Advantage Tax Forms

(Available As Continuous Forms Or Laser Sheets)

- | | |
|--|---|
| <input checked="" type="checkbox"/> W-2 4, 6 & 8 part | <input checked="" type="checkbox"/> 1099 Miscellaneous - 3 & 4 part |
| <input checked="" type="checkbox"/> W-2 Envelopes | <input checked="" type="checkbox"/> 1099 Interest |
| <input checked="" type="checkbox"/> W-3 Transmittal form | <input checked="" type="checkbox"/> 1099 Dividend |
| | <input checked="" type="checkbox"/> 1099 Envelopes |
| | <input checked="" type="checkbox"/> 1096 Transmittal form |

Versyss Tax Forms

- Form W-2 (1-Wide) No. 9811
- Form W-2 (Twin Sets) No. 7600 & 7640
- Form W-2 (2-Wide) No. 8888
- Form 1099-MISC No. 7154

All tax forms will be shipped by the 1st week of December, 2007.

Please check your order upon receipt to ensure accurate processing of your order.

**We can supply other
IRS tax forms in
addition to those
listed. Ask us.**

Form Envelopes:

You will be able to use W-2 and 1099 envelopes from the previous year. There are no form changes this year that affect envelopes.

Forms Versus Pages:

W-2 and 1099 forms are sold by the *form*, not by the *page*. A page contains more than one W-2 or 1099 form. Be sure you order enough forms to fulfill your reporting requirements. For example, if you order 26 W-2 forms, you will receive 13 pages because there are two forms on a page.

W-2/1099 Sets:

You will also need to order the correct number of parts for each form. W-2's are available as 4-part, 6-part and 8-part forms. 1099 MISC forms come in 3-part and 4-part forms. Be sure to let us know how many parts you need when you order forms, and if you want to switch from continuous forms to laser.



Holiday Greeting Cards



Premium quality cards, calendars and gifts are great holiday greetings.

25% Off *Christmas Supply* Orders Until December 1

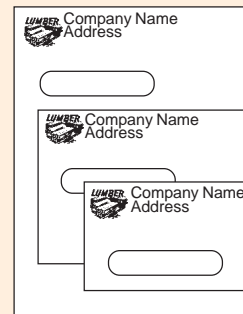
SIMPLE PRICING - With every card order you get:

- FREE standard personalization
- FREE matching imprinted envelopes (peel and seal envelopes are \$0.15 each)
- FREE logos
- FREE foil imprinting on select cards or your choice of five ink colors (red, green, blue, black, or burgundy)
- FREE proofs

Bring elegance and convenience to your holiday greetings for only a \$25.00 fee.



**Don't miss out on this great opportunity.
Call for your free Christmas catalog.**



Statement And Invoice Envelopes

We have statement and invoice envelopes in different sizes. There are even full size envelopes available to eliminate folding when sending statements. Advantage and Versyss customers, please call for prices.

Preprinted Envelopes #10, 6x9, 8¾ x 11½, and 9x12 are available in self-seal or regular gum flap.