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March 2007

ADVANTAGE

BUSINESS COMPUTER SYSTEMS, LTD

NEWSLETTER

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Daylight Savings Time

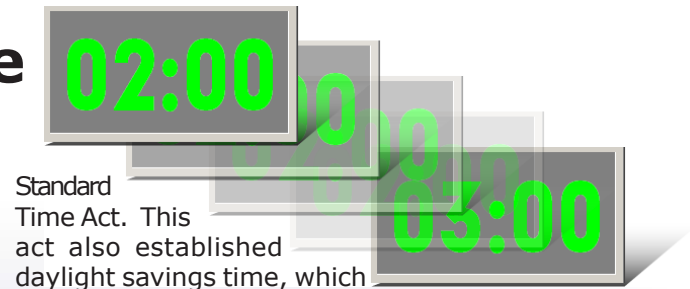
Daylight savings time will come early this year, March 11, and most servers are not programmed for the earlier date change. Computers manufactured prior to or concurrent with the U.S. Energy Policy Act of 2005 (yours is probably one of them) must be manually updated for the time change.

The act states that starting in 2007, daylight time begins in the United States on the second Sunday in March and ends on the first Sunday in November. On the second Sunday in March, clocks are set ahead one hour at 2:00 a.m. local standard time, which becomes 3:00 a.m. local daylight time. On the first Sunday in November, clocks are set back one hour at 2:00 a.m. local daylight time, which becomes 1:00 a.m. local standard time. These dates were established by the Energy Policy Act of 2005, Pub. L. no. 109-58, 119 Stat 594 (2005).

Not all places in the U.S. observe daylight time. In particular, Hawaii and most of Arizona do not use it. Indiana adopted its use beginning in 2006.

- In 2006, daylight time began on April 2 and ended on October 29.
- In 2007, daylight time begins on March 11 and ends on November 4, pursuant to the new law.
- In 2008, daylight time begins on March 9 and ends on November 2.

The history of Daylight Time from the U.S. Naval Observatory shows that standard time in time zones was instituted in the U.S. and Canada by the railroads in 1883. However, it was not established in U.S. law until the Act of March 19, 1918, sometimes called the



Standard Time Act. This act also established daylight savings time, which was a contentious idea then. Daylight savings time was repealed in 1919, but standard time in time zones remained in law. Daylight time became a local matter. It was reestablished nationally early in World War II, and was continuously observed from February 9, 1942 to September 20, 1945. After the war its use varied among states and localities. The Uniform Time Act of 1966 provided standardization for the beginning and ending dates of daylight time in the U.S. but allowed for local exemptions from its observance. The act provided that daylight time begin on the last Sunday in April and end on the last Sunday in October, with the change over to occur at 2 a.m. local time.

During the "energy crisis" years, Congress enacted earlier starting dates for daylight time. In 1974, daylight time began on January 6 and in 1975 it began on February 23. After those two years the starting date reverted back to the last Sunday in April. In 1986, a law was passed that shifted the starting date of daylight time to the first Sunday in April, beginning in 1987. The ending date of daylight time was not subject to such changes, and remained the last Sunday in October. The Energy Policy Act of 2005 changed both the starting and ending dates. Beginning in 2007, daylight time starts on the second Sunday in March and ends on the first Sunday in November.

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Beginning this year, 2007, Daylight Savings Time starts on March 11 and ends on November 4. Below are the instructions to manually change the time for both the Advantage and Versyss systems. Please keep these instructions handy. Since most operating systems are still programmed to switch at the old time changes in April and October, Advantage is actively researching the best solution for all involved. We will have more information in next month's newsletter. Advantage users may contact Hardware Support if there are any questions.

Instructions For Changing System Time

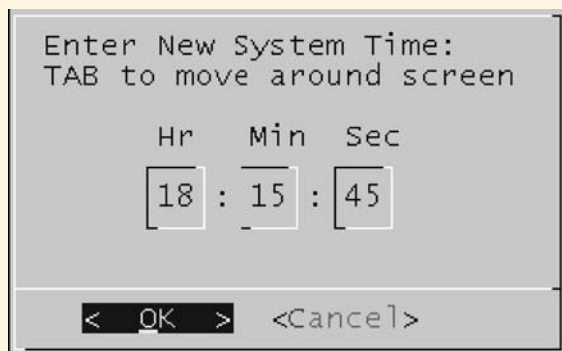
Advantage Software

Linux: Log in as "root" and in the software go to Other options-> System Utilities menu-> System menu-> Examine/change system time.

Select [C-Change System Time]. Accept or edit the system date and then press [Enter].

In the "New System Time" window, press [Tab] until the blinking cursor is in the "Hr" field. Use the arrow keys to adjust the hour value. Use the same method to edit the "Min" field if necessary. When editing is complete, use the [Tab]

key to highlight the "OK" button. Then press [Enter]. Exit the software and logout to exit from the "root" login. Log back in as usual.



Versyss Software

First, determine what type of server you have.

At a system prompt (# or \$ sign), type the word **release** in *lower case letters*. If the system displays XRTSSCO-1.0.5 (or 1.0.4), you have a SCO server. If the system displays XR TSAIX-1.0.5 (or 1.0.4), you have a RISC server. Follow the appropriate instructions for your type of server

The difference between the operating systems is the format in which each one expects the date and time to be entered. Since hours are in military time, 4:00 p.m. would be 16:00 hours. Substitute the appropriate numbers into the commands where the letters mean:

dd=day, mm=month, hh=hour, nn=minute and yy=year

Log in as "root". At the # sign, type the date command and the date and time using the correct format below:

SCO Server:

date mmddhhnnyy then hit [Enter]

Example: *date 0311081007* is March 11, 2007 at 8:10 a.m.

RISC Server:

date ddmmhhnnyy then hit [Enter]

Example: *date 1103081007* is March 11, 2007 at 8:10 a.m.

To exit from root login, type **exit** at the # sign. Log in as usual.

Advantage Trade Show Schedule

Show	City	Date	Location	Booth
Mountain States	Denver, CO	March 8-9	Denver Merchandising Mart	328
ENAP, Inc.	Grapevine, TX	Mar 15-16	Gaylord Texan Resort	306
LMC Spring 2007	Ft. Lauderdale, FL	Mar 14-17	Broward County Convention Center	2122
Blish Mize	Overland Park, KS	Mar 23-25	Overland Park Convention Center	1136
LAT	San Antonio, TX	Mar 28-Apr 1	Henry B. Gonzales Convention Center	715
Kentucky Lumber Show	Louisville, KY	Apr 26-27	Gait House Hotel & Suites	50T

Advantage Data In Wrong G/L Period Ingenico Signature Pad Maintenance

The P&L Statement showing zero sales for the month or last month's G/L period appearing as the default during A/P Voucher entry means that the G/L period *did not close* during End-Of-Month processing. It also means that transactions from the *new* month are posting into last month, wrecking the balances for *both months!* This is a big problem, entailing time consuming cleanup if the situation is not caught and corrected immediately. Each transaction with new month dollars posted into last month's period in the General Ledger must be reversed and updated into the correct period.

Why did this happen? Most often, one or more batches were left unposted during the EOM procedure. This happens when transactions are dated for one month and assigned to a different G/L period. Another reason is the batch is out-of-balance. When there is a problem, the system displays a list of unposted batches, which should be reviewed, corrected and posted before the End-of-Month activity begins. If this cannot be done before EOM, complete EOM and manually close the General Ledger period. Correct, balance and post the unposted batches into the right G/L period. Remember, dollars in unposted batches do not appear on the P&L Statement or Balance Sheet. Make sure you're getting the entire financial picture.

If by chance the situation is not recognized prior to starting business in the new fiscal month, close the G/L period immediately. Have everyone log off for five minutes, if possible. Select General Ledger-> Posting Procedures-> Close current fiscal month or year. When there are unposted batches or the G/L is out of balance, warning messages appear. Follow the instructions carefully to correctly close the period. After the closing is complete, everyone can log back in.

Preventing Problems

How can this be prevented? *The day before* End-of Month processing begins, verify that all batches have posted. Select General Ledger-> Posting Procedures-> Post, Print and Clear Batches after the EOD processing is complete. The message should say, "There are currently no batches to post, print or clear".

After each month-end, verify the G/L period is closed. Open the General Ledger-> Reports-> Account Detail Listing. The system defaults to the current period on the "Select periods for this report" screen. If the highlighted period is last month, the G/L did not close.

Make it part of your schedule every month to check for unposted batches *before* month-end processing and that the G/L period closed for the prior month *after* month-end processing. These steps will help keep your General Ledger clean and financial data in the correct reporting periods.

When it comes to signature pads these days, the one critical thing that comes to mind is the screens themselves. Ingenico has designed the screen's tempered glass surface to be resistant to scratches as long as you, the owner, take care of the units on your counters.

The electrostatic pen that Ingenico designed should be the **ONLY** type of pen ever used on the glass surface. Any other tool such as a ball point pen, pencil or pointed device *will damage the glass*.

Ingenico strongly recommends that you check the electrostatic pens regularly to ensure that no chip has occurred on the tip of the pen itself. This can happen over a period of time from abuse by customers or kids playing with the pens. Hitting a hard surface or otherwise creating a blow to the head of the electrostatic pen can cause this kind of damage. If you experience some type of resistance at the head of the pen, please change it out with a new electrostatic pen to avoid future scratches. They also recommend changing out pens every 3 months due to the wear from constant use and abuse. Following this schedule will extend the life of the signature pad unit.

If a screen needs to be replaced, there is a minimum charge of \$160.00 per screen, plus an additional cost of \$36.00 for debit key injection. To complete repairs Ingenico has to tear apart the unit which destroys the information in the unit. So having extra electrostatic pens on hand is a small price to pay to maintain your investment in the signature pads, not to mention time lost if you must send the signature pad back to Ingenico for service. Additional pens are available from Advantage for \$69.50 each.

The current model of pad that Advantage sells is the model i6770 color touch screen. It supports both Ethernet or USB connectivity with a built-in MSR for your credit card needs. Using common sense and Ingenico's maintenance recommendations can give you up to five years of hassle-free use.





Around The World With Advantage

In the northwestern part of Arkansas lies the sleepy town of Siloam Springs where I traveled to install a system. This town is not in any sense remote or small. Siloam Springs has a population of just under 14,000 with the city limits spilling over into the state of Oklahoma. It seems that Siloam Springs is chocked full of history.

The vast landscape surrounding Siloam Springs was once a great hunting refuge for the Osage Indians who lived in this part of the United States. In the mid to late 1800's, the white settlers populated this area, and in 1880 the town of Siloam Springs was established. The early draw to this area was the medicinal properties of the mineral springs. The town grew and some famous people of the time played a part in the history of this area. One story is a relative of one of the members of the outlaw Dalton gang ran a cafe in the town. Another story depicts a famous lady by the name of Belle Starr, who outwitted a Yankee named John Hargrove. John lived in Siloam Springs and Belle had duped him in a horse race. Belle won a lot of money, including John's beloved

horse. Belle's daughter, Pearl, loved the town and had stayed at the Vintage Inn on several occasions. Pearl eventually gave birth to her first child in Siloam Springs. This is actually documented in the local doctor's register and can be viewed at the museum.

Over time the town started to diminish with most of the

founding citizens moving away. It wasn't until the early 1890's that the local businessmen donated thousands of dollars to ensure the newly-developed railroad system would be just outside of the town. By the



1900's the town's economy was flourishing again with health resorts and the addition of fruit crops.

More recent history was made when the new Dripping Springs State Park was established in Oklahoma. Siloam Springs was the nearest township where travelers could stay. People would come from far and wide to

try the healing powers of the waters in this park. Not only did the park boast of the miracles of the water, but also parts of a famous movie were filmed at the springs. The movie, "Where The Red Fern Grows", was inspired by the novel of the same name. In the late twentieth century, another well-known person wanted to set up operations in Siloam Springs. However the community thought it would be a bad idea and turned down the businessman's offer to establish his headquarters there. That person was Sam Walton, founder and longtime CEO of the Wal-Mart stores. Unfortunately for Siloam Spring Sam Walton went 20 or so miles down the road to Bentonville.

Siloam Springs is a very pleasant place with the river winding through the middle of town. The architecture of the buildings and the bridges are a reflection of the bygone days of the 1920's. It was a pleasure to do this install and visit Siloam Springs.





Versyss Customer Balance Maintenance

Any time invoices are posted with the wrong date, the A/R aging may be affected. The unposted transaction balance may be off if there is a problem canceling or deleting an order or if an invoice or cash receipt post errors out. Here's how to correct these situations.

Resetting Customer Balance

When looking at a customer's balance or aging buckets in the Customer Master File, you may notice that it isn't matching. Either the running balance in the open invoice file (ATB Report), or the aging buckets are incorrect. There is a maintenance function built into the system that will correct this discrepancy most of the time.

To run this, go to the Customer and Statement menu, select #4 Miscellaneous Maintenance and then #20 to Reset Customer Balances from the O/I file. Select the defaults and put in the customer number or all customers to correct the balances. Most likely this will correct the problem. This function is only for open item customers. This process does not work for balance forward accounts.

Unposted Balances

In the customer master file there may be a balance in the unposted balance bucket. You know there are no open orders existing for this customer, or the amount doesn't look correct. There is a maintenance function to recalculate the balance. Working in the Customer and Statements menu select #4 Miscellaneous Maintenance, then #26 Reset Unposted balances. Enter the specific customer or all customers to reset to the accurate unposted balance.

Versyss Training On Demand

Don't have the time to sit through another general training session that does not completely apply to your company? Do you just need the new A/R person trained on Period End procedures? Are you interested in a Physical Inventory refresher or just have a list of questions that don't really fit into a class?

For the answers to these or any other questions, Versyss introduces *Training on Demand*. This is a one-on-one session that is customized to fit your company's needs. Training may be done online or by phone and is free for customers with a software support agreement. To schedule your customized session, please contact support at 800-966-4031 and ask for Bruce, or send an e-mail to training@versyss.com

This is a one-on-one session that is customized to fit your company's needs.

Versyss Press Release

Scantron Service Group Now Harland Technology Services

This strategic alliance will only grow stronger as they expand to cover all your office technology hardware needs.

Harland wants you to know that the same great people and the same great service you have come to rely on is still there to support your company.

HARLAND
TECHNOLOGY SERVICES

Advantage Laser Deposit Slips

SOFTWARE

The Deposit Slip Printing program has been integrated into the Bank Deposit Entry application on the Check Reconciliation menu. By storing all checks collected from Point-of-sale, Accounts Receivable payment posting, ROA's, and miscellaneous payments, this tool allows you to quickly select the checks you are depositing from a list. Once you complete the deposit within the system, it will prompt you to print a deposit slip for all checks and cash amounts going to the bank.

The system does all the work for you, printing the company name, date, check listing, subtotals and totals on the deposit slip and generating a transaction summary for your records. To utilize the maximum space on each sheet of the preprinted forms, the deposit slip is printed at the top of the perforated paper and the summary is printed on the balance of the page.

The only requirements for the Deposit Slip Printing program are a laser printer and preprinted forms that contain your bank account number and transit routing number. No special printer, fonts or toner are needed because the MICR information is preprinted on the form. Our deposit slip format meets banking requirements.

For more information on how you can start printing your own deposit slips, contact the Sales Department at extension 242 or 216.

FORMS

Compatible preprinted forms can be purchased through the Advantage Forms Department. This perforated stock is preprinted with your bank routing number and your account number. It's a great way to save time and improve accuracy when creating deposit slips.

Quantity	Price Per Thousand
1000	\$135.50
2000	\$ 99.75
3000	\$ 87.67
5000	\$ 79.45

Ordering larger quantities of the laser deposit slips reduces the price per thousand.

For questions, price quotes or placing orders for envelopes, checks, statements or invoices, contact Patricia in the Forms Department.
 Phone: 800-452-2502, extension 246
 Fax: 903-636-4605 or 903-636-5434
 E-mail: patricia@absinc.com

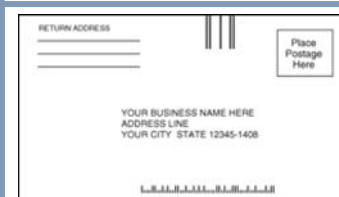
From The Forms Department

Check & Voucher Organizers

#143045 - Decorative, sturdy, and handy storage boxes. Holds up to 700 cancelled checks. Set of (2).

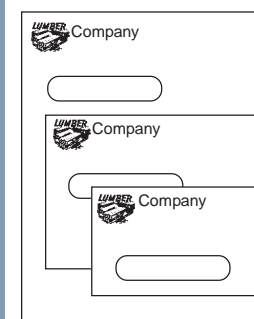


#143044 - Holds up to 1000 cancelled business checks and bank statements for at least one year.



Reply Envelopes #5077

Can be ordered with or without the bar code. Please call for pricing.



Preprinted Statement Envelopes

Preprinted Statement Envelopes #10, 6x9, 8 3/4 x 11 1/2, and 9x12 are available in Self Seal or Regular Gum flap.

Advantage and Versyss customers, please call for prices.

#1 Free Envelopes With Check Orders
 With new or modified check orders from now until March 31 get 250 free envelopes.

#2 Free Shipping On Check Reorders
 Get free shipping within standard shipping zones on exact, repeat check orders from now until March 31.

Special Offers
Don't Miss Out On These Specials
Order Today
Good through March 31, 2007

#3 Save \$35 On Envelope Orders
 Save \$35 on orders of \$200 or more for selected envelopes between now and March 31.

ADVANTAGE ACADEMY

Monday, March 19 to Friday, March 23, 2007

Classes will be held at:
Advantage Training Center
Advantage Corporate Office
515 Private Road 3001
Big Sandy, TX 75755

Register Now For The Next Advantage Academy

Class Descriptions

REPORT GENERATOR

Report Generator is not recommended for new or inexperienced users. This class is designed for System Administrators and other *knowledgeable* computer staff. It is truly for the experienced user. You *must* have a good working knowledge of the *COMPLETE* Advantage System.

ACCOUNTING APPLICATIONS

Designed for bookkeepers, owners and system administrators, these accounting classes will provide additional insight into routine procedures. New users and existing users should plan on attending these in-depth classes to gain a well-rounded understanding of the system as a whole. These classes will assist in implementing new uses of the system and improving the accuracy and efficiency of routinely-used applications.

INVENTORY, PURCHASING AND SALES

Purchasing agents, receiving clerks, inventory control managers, bookkeepers and store managers are all excellent candidates for these sessions. You're using these applications now, but learn how you can utilize them more effectively. Accuracy, efficiency and effectiveness are the reasons most companies computerize. Learn about tools that will allow you to utilize your Advantage System to the maximum.

SYSTEM ADMINISTRATION AND DATABASE MAINTENANCE

History archiving, setting up terminals, printers, users, forms, reorganizing data and other routine maintenance procedures will be discussed. These sessions are a must for all new users. End-of-Month and End-of-Year procedures will also be fully covered.

RENTALS, DELIVERY TRACKING AND WAREHOUSE MANAGEMENT

These additional applications are available to Advantage users. If you have a need for any of these modules, be sure to attend the sessions that cover their use. Find out how you can employ this additional functionality in your business.

ONE-ON-ONE TRAINING SESSIONS

Do you have specific issues that need one-on-one help? Let us know in advance that you need additional assistance and what the issues are. We will then schedule instructors and training time. ***Those desiring one-on-one training must send us a data CD or tape along with a detailed explanation of issues for which they need help prior to the beginning of classes.***

The next scheduled session of the Advantage Academy will be March 19 through 23 at our Advantage Training Center. While the seating capacity of the class is limited, we still have room for more at this time. If you haven't registered yet, please do so immediately. We look forward to seeing as many of our customers as possible during each class session. Use the registration form on the next page to enroll in the next session of Advantage Academy.

The Advantage Academy classes are designed to teach all users, both new and seasoned, how to use the software more efficiently and effectively. During each class learn how to implement features and functions of that application. Find out what you may be missing that would support your specific business needs.

As always, one-on-one training is available. If you desire this kind of training or have specific issues that require extra attention, please contact the sales department in advance, so that individual training can be scheduled. Once the one-on-one training has been arranged, you will need to send us a data tape or CD along with a document explaining in detail the kind of help needed. This data needs to arrive prior to the start of classes, so that it can be loaded on a machine that will be used for your individual training.

The Advantage training facility now allows space to cater food and drinks throughout each day. Class participants can stay on the campus and enjoy breaks or use the time to receive some one-on-one time with the dedicated and knowledgeable trainers. Continental breakfast, lunch, snacks and drinks will be available throughout the day. The cost of these items is included in the \$50.00 charge for each class participant.

For more information about classes, check our web site at www.abcsinc.com



ADVANTAGE ACADEMY

Monday, March 19 - Friday, March 23, 2007

TRAINING CLASSES For All Advantage Users

SESSION SCHEDULE

8:00-6:00 MONDAY - MARCH 19

- 8:00 AM Report Generator
- 12:00 PM Lunch
- 12:30 PM General Ledger

8:00-6:00 TUESDAY - MARCH 20

- 8:00 AM Accounts Payable
- 12:00 PM Lunch
- 12:30 PM Account Receivable
- 4:15 PM Payroll

8:00-6:00 WEDNESDAY - MARCH 21

- 8:00 AM Inventory Counts
- 10:00 AM Inventory
- 12:30 PM Lunch
- 1:00 PM Inventory
- 2:30 PM Purchasing

8:00-6:00 THURSDAY - MARCH 22

- 8:00 AM Electronic Purchasing
- 9:45 AM Point-Of-Sale, Quotes & Estimates
- 12:00 PM Lunch
- 12:30 PM Point-Of-Sale, Quotes & Estimates
- 2:30 PM System Administration
- 4:00 PM EOD/EOM/EOY
- 5:00 PM Open Discussion

8:00-1:00 FRIDAY - MARCH 23

- 8:00 AM Rentals
- 9:30 AM Delivery Tracking
- 11:00 AM Warehouse Management
- 12:30 PM Open Discussion

15-minute breaks will be taken during the morning and afternoon sessions at the instructor's discretion.

TAPE RECORDERS ARE WELCOME.

Company Name: _____

City: _____

Contact: _____

Telephone: _____

Fax: _____

Names of individuals attending: _____

Number of people attending each day:

Mar 19	Mar 20	Mar 21	Mar 22	Mar 23
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

During the Advantage Academy class sessions we would like to address the issues/questions that are of the most concern to you and your company. Please submit five (5) areas you would like to see discussed.

1. _____
2. _____
3. _____
4. _____
5. _____

Fax completed form to 903-636-4605

**\$250 (PER PERSON)
REQUIRED FOR
RESERVATIONS.**

When making reservations, a \$200.00 deposit is required, along with \$50.00 charge for each person in attendance. The \$200.00 deposits will be credited to your company account. Cancellations and no-shows will forfeit their deposits.

**Deposit checks should be payable to:
Advantage Business
Computer Systems, Ltd.**

Mail deposits to:
**Advantage Business
Computers Systems, Ltd.
Attn: J. Matatall
PO Box 421
Big Sandy, TX 75755-0421**

Persons attending Advantage Academy classes are responsible for their own room reservations and expenses.

**For questions about registration,
call 903-636-5200,
extension 216 or 242.**