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April 2007

ADVANTAGE

BUSINESS COMPUTER SYSTEMS, LTD

NEWSLETTER

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Off-Site Data Storage

During the past 24 months, several Advantage Customers endured the tragic misfortune of losing their businesses due to fire or flood. Everything was completely destroyed, including their computer system, all backups and company business records. Without an off-site daily backup, recovering their valuable data was not a possibility.

To better serve our customers, Advantage now provides off-site data storage. When installed at a remote location, the backup machine not only preserves your data in the event of system failure, it can also protect against unforeseen disasters such as fire, flood, etc. Your business can be up and running on the backup machine rather than just having a copy of your data.

How does this off-site storage work? By using a high-speed Internet connection with a static IP address, such as DSL or cable internet, your data will be automatically transferred nightly to a storage server housed at our corporate offices here in Texas. This data can be loaded on a replacement server, if needed, and sent back to you either across the Internet or on the media of your choice. These files are stored on a secure server, that no one but Advantage employees can access, thus ensuring the security and integrity of your data. This service does not eliminate your daily backup routine or your standard off-site storage of backup media, but it does add a further layer of security to your present procedures.

Pricing for this service is based on the amount of data which is stored for you. Advantage can store not only your live user data but also history and copies of your year-end data as well. The user data will be transferred on a daily basis, the year-end data copied once, and history on a monthly basis as it gets updated.

The fee is invoiced monthly with no annual contract required. There is an initial onetime setup fee for configuration. For any questions concerning this service, please call the Sales Department at 800 991-7283 extension 242 or 216.

Advantage would like to stress that this process will NOT under any circumstances replace your on-site backup machine.

Off-Site Data Storage Price List

File Size	Monthly Fee
Up to 4 GB	\$49.00
4-8 GB	\$79.00

- Data in excess of 8 GB will be quoted individually.
- Initial Setup fee is \$100.00 for the first Dataset and \$25 for each additional.
- Billing is monthly with no annual contract required. You can cancel this service at any time.

Advantage EDI Vendors Moving To FTP

In the past year, many vendors have moved toward FTP communications and away from the old technology of dial-up modem communications. Using the Internet with FTP means a faster, more reliable and more secure way of uploading purchase orders and downloading your invoices. Just this past month, we have been working diligently with Moore Handley, Hardware House, and ABS to bring you a faster communications package using FTP technology.

Your orders can now go to the vendor within a matter of minutes instead of the hours that it used to take. A file taking 30 minutes via a modem can be transferred in less than 2 minutes over the Internet. Internet connections eliminate phone disconnects, busy signals, and waiting for an open line. Use FTP to upload orders, download invoices, and process maintenance, quickly, without any interference and with no long-distance charges. This new package will save you both time and money.

For Moore Handley and Hardware House setup, first call them to get your customer number, login ID and password. In your Advantage software, select Purchasing-> Posting procedures-> Electronic purchasing procedure. Choose Moore Handley or Hardware House on the vendor list, and press [F2] to configure vendor. Enter the customer number, login ID and password assigned by the vendor and change the flag for "Use FTP for communications" to [Y].

To set up FTP communications for ABS, simply go to Purchasing-> Posting procedures-> Electronic purchasing procedure. Choose ABS on the vendor list and press [F2] to configure vendor. Change the flag for "Use FTP for communication" to [Y]. That's it.

Changing to FTP communications provides faster and more reliable communications with these vendors with no learning curve, because as with many new features of the Advantage software, the menu options have remained the same to ensure a smooth transition. You must be on version 0607.036 in order to utilize these exciting new features. By downloading the latest patch release via the Internet or calling our software support staff to update your system, you will be able to utilize the latest technology and software tools created to make your business run effortlessly.

Is your company running on the latest version and patch level of the Advantage software?

Advantage Software Updates And Patches Via Internet

Is your company running on the latest version and patch level of the Advantage software? If not, you could be missing out on new features that will save you time and money. Keeping current with patches ensures that your software is at peak performance and allows you to have confidence that your business will run without complication on a daily basis.

Utilizing Internet technology, you can now update your system to the latest patch level at your convenience. It eliminates having to send media through the mail or to wait for an appointment to get patches installed on your machine. With the simple steps explained in the Other Options-> How to Reference Files-> Internet patching of a release document, you can install your patches in no time.

PLEASE NOTE: In order to use this feature, your software version must be at least 0503.099 or 0607.000 and be on the Linux operating system. Versions 0503.98 or lower should first contact Software Support to update. After this initial update, you can then employ the Internet to keep your software current with the latest patches and experience the most from the Advantage software. **Customers using the rental module on versions 0503 or lower, should call support prior to updating.**

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Patch software via internet connection
Activate update (update must already be loaded)
Reorganize datasets or history
Configure access to system utility menus and procedures
Dataset access initialization (restrict users from no companies)
Dataset access maintenance (restrict users to certain companies)
Dataset query mode configuration (query by company name/company number)
Dataset maintenance
-----
Quit/exit
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Advantage Customer Sales Report

Are you looking for a list of items sold to a specific customer by job, within a date range, showing profit and margin figures? How about a weekly summary sales report by rep or a quick peek at total quantity sold for a particular item? What if the report optionally showed quantity, extended cost and sales, plus profit and margin? This wide variety of reports can be produced by the Customer Sales Report found in Point-of-sale-> Reports-> Sales analysis reports-> Customer sales report.

The order of the report actually controls how the report is sorted and organized. Choose from customer name or number, item number, department/item, invoice number, account rep/invoice number, account rep/customer number and sales rep number.

Based on the order, different ranges are available that limit the information included on the report. Job number is available for every sort order *except* customer name. Other range options include customer number, rep, department/class, item number and invoice date.

Experiment with the option called "Print which type of totals". Chose full detail or totals by item or rep, depending on order of the report. Some sort order selections allow for the cost to be suppressed, so the report may be given to a customer. When sorting by sales rep, look for an option to print the rep from the order or customer file. Various summary options include General Ledger Account, Department or Item. The Customer Sales Report packs a surprising amount of power.

For a list of items sold to a specific customer/job per date range *without cost or profit margin information*, use the Customer / Item Sales report located in Point-of-sale-> Reports-> Sales Analysis Reports.

sal escus. rpt DB0607. 034		Sales rep sales report for ABCS TEST			Page 1
03/16/2007 07: 40: 31					
Sales Rep#	Name	Total Cost Ext	Total Extension	Profit	Margin
33	Al len Edwards	1349. 29	2174. 19	824. 90	37. 94
99	Sandy Buchanan	0. 00	250. 00	250. 00	99. 99
01	Bill Earl	851. 36	1202. 42	351. 06	29. 20
JARNOLD	Jackie Arnold	26819. 52	25789. 18	-1030. 34	-4. 00
Item sales:	29415. 79 *****	=====	=====	=====	=====
Discount amt:	119. 03	Report total:	29020. 17	29415. 79	395. 62
				395. 62	1. 34

Welcome New Customers



M & D Building Center

- Apple Lumber Co. - Yorktown
- Braly's Builders Supply, Inc.
- Builders Architectural Millwork
- Hardy's Home Center, Inc.
- Hometown Hardware
- M & D Building Center
- M & M Farm Supply, Inc.
- Surangel & Sons Company
- Timberwall Landscape Products
- W. S. Goodrich Company

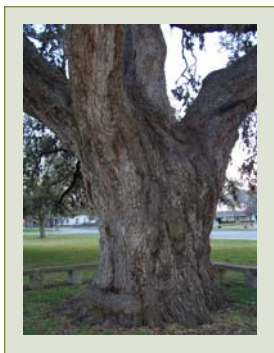
Builders Architectural Millwork



Apple Lumber Co. - Yorktown
Ron Weischwill
and Brett Cappleman



Around The World With Advantage



On a recent trip to Yorktown in south central Texas, just southeast of San Antonio, I found something that continues the old adage that everything in Texas is big. While installing a remote store for Apple Lumber, I was informed that Yorktown has the third oldest living tree in Texas. The tree is 14 feet thick with a canopy circumference of over 100 feet. It stands in front of the St. Paul's Lutheran Church. Tests have been done to measure its age, and this Live Oak tree has been determined to be in existence for over 1,500 years. Standing there under its canopy looking at the huge trunk, I wondered if the tree could talk what would it say about its surroundings and events that had taken place during its lifetime.

In 1,500 years the tree would have seen many changes. It might have seen numerous varieties of wildlife, such as buffalo, bears, and mountain lions, that are no longer in the area. Perhaps the early nomadic tribes of the American Indians camped near the tree. It may have seen the armies of Santa Anna and Sam Houston as they marched through that area during the fight for Texas independence. From American

Indians through the expansion of the white settlers, the tree stood placidly there. With the shifting climates of the ever-changing earth, this tree has endured massive floods, drought-driven dust, blistering summers, and freezing winters. If this tree could talk, I'm sure that it could tell us many tales.

This tree stands in a green, grassy, church yard with plenty of water and fertilizer. During the tree's long life, it has grown so much that its canopy must be supported with cables. As the town grows and expands around it, the tree continues to be a focal point for the citizens of Yorktown.



Versyss Spring Cleaning

Spring is in the air...and with Spring comes spring cleaning. Yuck! No one likes to do it. But we need to include our computers in the task as well. Think of your computer as a file cabinet. We can just keep jamming things in and never empty the folders. Your software is the same.



Do you run your "File Status" report each month to keep track of your file structure? Not doing so can cause your system to slow significantly when posting and performing other functions. Imagine trying to cram just one more piece of paper in the drawer. There are also many other system reports to help you with your "spring cleaning". Have you run Open Quotes, Sales Orders and Purchase Orders recently to see if everything is still valid? A review of customer history, invoice history and inventory ledger may also be in order. These items can become real monsters left unchecked. If you would like assistance with your "spring cleaning", give software support a call, and we will be glad to help.

From The Forms Department

Special Offer

Free Shipping On Check Orders Until
June 30, 2007

Get free shipping within standard shipping zones on new check orders or exact, repeat check orders from now until June 30. *Custom check orders are exempt from this offer.*

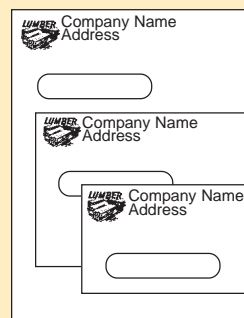
Reverse Order For Checks

Most laser printers require that you place check stock face down in the paper tray for printing. Now we have a way to save you time when printing checks. You can order your check stock packaged in reverse order. Just specify "reverse order" when ordering or reordering checks, and you will no longer have to manually reverse the order of numbered check stock before you can use it.



Reply Envelopes #5077

Can be ordered with or without the bar code. Please call for pricing.



Preprinted Statement Envelopes

Preprinted Statement Envelopes #10, 6x9, 8¾ x 11½, and 9x12 are available in Self Seal or Regular Gum flap.

Advantage and Versyss customers, please call for prices.

Advantage Laser Deposit Slips

SOFTWARE

The Deposit Slip Printing program has been integrated into the Bank Deposit Entry application on the Check Reconciliation menu. By storing all checks collected from Point-of-sale, Accounts Receivable payment posting, ROA's, and miscellaneous payments, this tool allows you to quickly select the checks you are depositing from a list. Once you complete the deposit within the system, it will prompt you to print a deposit slip for all checks and cash amounts going to the bank.

The system does all the work for you-printing the company name, date, check listing, subtotals and totals on the deposit slip and generating a transaction summary for your records. To utilize the maximum space on each sheet of the preprinted forms, the deposit slip is printed at the top of the perforated paper and the summary is printed on the balance of the page.

The only requirements for the Deposit Slip Printing program are a laser printer and preprinted forms that contain your bank account number and transit routing number. No special printer, fonts or toner are needed because the MICR information is preprinted on the form. Our deposit slip format meets banking requirements.

For more information on how you can start printing your own deposit slips, contact the Sales Department at extension 242 or 216.

FORMS

Compatible preprinted forms can be purchased through the Advantage Forms Department. This perforated stock is preprinted with your bank routing number and your account number. It's a great way to save time and improve accuracy when creating deposit slips.

Quantity	Price Per Thousand
1000	\$135.50
2000	\$ 99.75
3000	\$ 87.67
5000	\$ 79.45

Ordering larger quantities of the laser deposit slips reduces the price per thousand.

For questions, price quotes, or placing orders for envelopes, checks, statements or invoices,

contact Patricia in the Forms Department.

Phone: 800-452-2502, extension 246

Fax: 903-636-4605 or 903-636-5434

E-mail: patricia@abcsinc.com