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NEWSLETTER@ABCSSINC.COM

ADVANTAGE

BUSINESS COMPUTER SYSTEMS, LTD

NEWSLETTER

September 2005

•**PostScript Forms:**
Plain paper forms look great and save money

•**IRS Forms:**
Place an order now

•**Statement Envelopes:**
Long form envelopes available

•**Versyss Custom Programming:**
Make your software work for you

•**Versyss POS Pole Display Units:**
Now available

•**Support Phone List:**
Phone directory for support

•**New Customers:**
Welcome to our new customers

•**Trade Shows:**
Latest schedule

•**Advantage Academy:**
Class schedule and registration form

PostScript Forms

Do you want the cost savings of plain paper forms but are worried that the appearance isn't as professional as your preprinted forms? Stop wasting money on preprinted forms that have multiple parts which are often wasted. With your Linux system and a laser printer that supports PostScript, you can have clean, professional-looking invoices and statements printed on plain paper. The system can print logos, boxes, shading, watermarks, and more.

There are standard formats in the software that will print your company name, address, phone and fax number. Optionally, you can choose to have a custom form programmed for you that will fit your needs precisely. Choose from custom samples and modify them to meet your company's needs.

- Add logos and watermarks.
- Design the body of the form including which fields to print on the detail lines.
- Add configurable terms and conditions for each transaction type.

- Determine the number of copies for each transaction type.
- Print customer's signatures (applicable with signature pads only).

The screenshot shows a professional-looking invoice and statement form for WEBB CONCRETE. The form is divided into several sections: a header with company name and contact information, a 'REPRINT' label, a 'STATEMENT' label, and a detailed table of items. The table has columns for quantity, unit price, and total. A balance due section is visible at the bottom right.

Give your company a new look by switching to plain paper PostScript invoices and statements.

If you have a Linux system and a PostScript laser printer, you can try out the standard PostScript invoices by going to *Point-of-Sale-> Maintenance Menu-> Forms and printer configuration* and entering the form name "pop0001" for your invoice. The standard statement format can be tested by going to *Accounts Receivable-> Administrative Menu-> A/R header configuration* and placing "arcustps" in the Custom report script for statements field on page 7.

For a quote on a custom form, please contact Software Development 800-452-2502, extension 234.

2005 IRS Tax Forms



We are taking orders for the 2005 tax forms for Advantage customers. These forms are guaranteed 100% compatible with Advantage software. Compatible envelopes are also available. Order by November 18 and receive the lowest possible price. Any orders taken after that are subject to higher prices and minimum quantity orders.

Get maximum savings by ordering before November 18, 2005

CONTINUOUS FORMS OR LASER SHEETS

- W-2 Form (4, 6 & 8-part)
- W-2 Envelopes
- W-3 Transmittal Form
- 1099 Miscellaneous Form (3 & 4-part)
- 1099 Interest
- 1099 Dividend
- 1099 Envelopes
- 1096 Transmittal Form

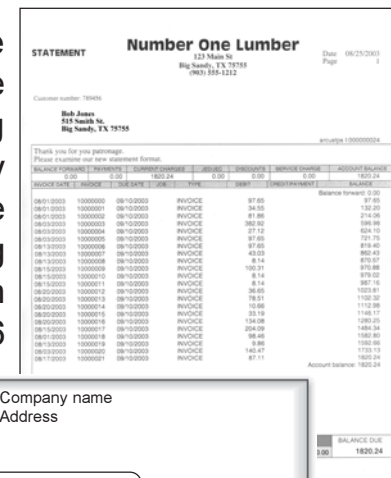
Other IRS Tax Forms Can Also Be Ordered

All tax forms will be shipped by the 1st week of December, 2005.

VERSYSS users can order their IRS forms at <http://www.versyss.com/customer/taxforms.htm>

Statement Envelopes

The 6x9 statement envelope is the perfect companion for all full-page statement forms, including PostScript statements. It only requires 1 fold to prepare the statement and accompanying invoices for insertion. Even though this envelope is larger than the #6 statement envelope, it does not require extra postage. You can save time and money by ordering these new envelopes.



6x9 Statement Envelopes

Available in Self-Seal or Regular Gum

Use with the following long forms:

- Plain Paper (may not be compatible with some custom forms)
- arcust13
- arcustm3
- arcustm4

Get the best prices on large quantity orders.

For questions, a price quote on envelopes, or to place an order , call Patricia in the Forms Department at 800-452-2502 extension 246.



Versyss Custom Programming

Do you have a special requirement for some unique functionality in your Versyss system, perhaps in Sales Orders, Inventory, or some other part of the Versyss system? Maybe there is a special report you would like to have that is not there now. Versyss development regularly does custom modifications for customers to meet their special requirements. Based on the scope of the job, its impact on the overall system, and the availability of staff, Versyss can create customizations to your software to meet your needs.

All custom work starts with a description of the requested modification. Conversations between our development group and the customer result in a written specification of the customization and an estimated quote of hours and costs to complete the work. The quote is provided as a Purchase

Agreement. Upon approval of the specifications by the customer and receipt of an initial deposit, the job is accepted by Versyss and the work is logged in the development queue for the next available programming time slot. Depending on the current workload, the turnaround time can range from 30-90

days. If you would be interested in discussing a custom modification, please contact Versyss support at 800-966-4031.

All custom work starts with a description of the requested modification.

Point-Of-Sale Pole Display Units

Versyss Data Systems is pleased to unveil a new product to our customers running Point-of-Sale – the Logic Controls PD3100-PT Pole Display Unit. These units are now available for use on release 6.4.0 of the VMMS software.

These attractive units attach easily to the serial port on your terminals or PC's, and allow you to present your customers with item and pricing information as their order is entered. Some states are introducing regulations that make this type of customer display mandatory.



How does it work?

- As your clerk begins entering an order, the display will show "READY".
- After a line item is added, the item number, description, quantity, price and extended price will display.
- After all line items have been added, the total amount due shows on the display.
- After payment information is collected, the change due is shown.
- Once the order is complete the display again shows "READY".

For more information or to order your Pole Display Units, please contact sales@versyss.com. You can also call your support number and log a call to speak to one of our team about pole displays.

Support Phone List

Advantage has always taken pride in the fact that a live person is always one key away when you dial our number even though we use automated phone services and voice mail. Emergency situations require a real person to make a swift decision on what kind of action to take, and no amount of automated technology can replace that.

However, our automated system with voice mail might be more appropriate for non-emergency calls. Below is a directory of extensions to allow you to navigate easily through our phone system for your non-emergency needs. Please take time to review and print the directory. Faster communication with us means better customer service for you.

Advantage	800-452-2502 or 903-636-5200
President: Scott Stanford	Ext 229
VP Sales: Gregory Cuke	Ext. 222
Software Support	Option 0 or Ext. 502
Hardware Support	Option 2 or Ext. 505
Install Department	Ext. 225
RMA's	Ext. 243
Sales	Ext. 242 or 216
Forms	Ext. 246
Accounting Department	Ext. 230
Software Development	Ext. 234
Versyss	
Software Support	800-966-4031
Hardware Support	888-469-6940
Vice President: Don Parkhurst	860-367-8088
Versyss Team Members	800-837-7977

New Customer Welcome

Morris Levin & Son

American Eagle Kitchens & More

Bhagwansingh's Hardware

Arkansas Valley Lumber & Supply



American Eagle Kitchens & More
Rick Hixon (Owner)
Jeff Marlow (VP)



Morris Levin & Son

Trade Show Schedule

SHOW	BOOTH	DATES	LOCATION
2005 Hardware Conference		September 7-11	Marco Isle Marriott, Marco Isle, FL
Blish Mize	335	September 9-11	Overland Park Convention Center, Overland Park, KS
LMC		September 15-17	Gaylord Palms Resort And Convention Center, Orlando, FL
CSA Management Conference		October 13-15	Chattanooga Hotel, Chattanooga, TN
Do It Best Market	Le12	October 15-18	Indiana Convention Center, Indianapolis, IN

FREE CLASSES For All Advantage Users

ADVANTAGE ACADEMY

October 17 - 20, 2005

Classes will be held at:
Ramada Ltd. Suites
419 N. Spur 63
Longview, TX
903-757-0500

TAPE RECORDERS ARE WELCOME

This Is Your Invitation To Attend Advantage Academy Classes.

Learn how to use each module, what features they offer, and how you can use them to your best advantage. The more efficiently you use the Advantage System, the more benefit you receive from your investment. Complete the registration form on the next page and fax it to 903-636-4605. See the complete schedule in last month's newsletter. We look forward to having you join us at the classes. The knowledge gained and the user sharing make the trip worthwhile.

REPORT GENERATOR - Monday, October 17:

Report Generator is not recommended for new or inexperienced users. This class is designed for System Administrators and other knowledgeable computer staff. It is truly for the experienced user. You *must* have a good working knowledge of the COMPLETE Advantage System.

ACCOUNTING APPLICATIONS - Monday and Tuesday, October 17 -18:

Designed for bookkeepers, owners and system administrators, these accounting classes will provide additional insight into routine procedures. New users and existing users should plan on attending these in-depth classes to gain a well-rounded understanding of the system as a whole. These classes will assist in implementing new uses of the system and improving the accuracy and efficiency of routinely-used applications.

INVENTORY, PURCHASING AND SALES - Wednesday and Thursday, October 19-20:

Purchasing agents, receiving clerks, inventory control managers, bookkeepers and store managers are all excellent candidates for these sessions. You're using these applications now, but learn how you can utilize them more effectively. Accuracy, efficiency and effectiveness are the reasons most companies computerize. Learn about tools that will allow you to utilize your Advantage System to the maximum.

SYSTEM ADMINISTRATION AND DATABASE

MAINTENANCE - Thursday, October 20:

History archiving, setting up terminals, printers, users, forms, reorganizing data and other routine maintenance procedures will be discussed. These sessions are a must for all new users. End-of-Month and End-of-Year procedures will also be fully covered.

Do you have specific issues that need one-on-one help?

Friday morning, October 21, will be devoted to helping a restricted number of users in one-on-one training sessions. It will have to be on a first-come, first-serve basis because of the availability of instructors. Let us know, in advance, that you need additional assistance and the specific issues you have. We will then schedule instructors and training time. You will be notified regarding the schedule.

Send a data tape or data CD along with the document explaining in detail your issues. Your data will be pre-loaded on the class machine, so that you can use your own data during the individual training sessions.

ADVANTAGE ACADEMY REGISTRATION FORM

October 17 - 20, 2005

Classes held at: **Ramada Limited Suites**
419 N. Spur 63
Longview, TX
903-757-0500

For questions about registration,
call 903-636-5200, extension 216 or 242.

Fax completed form to 903-636-4605
as soon as possible.

Get your reservation in as soon as possible to ensure that you have a place. If the class is full when you send your reservation, we will put you on a waiting list and notify you that we have your reservation. If space becomes available, we will contact those on the waiting list.

There is a \$250 deposit required for each registered participant. Deposits will be credited to your company account. Cancellations and no-shows will forfeit their deposits.

\$250 (PER PERSON) DEPOSIT REQUIRED.

Make checks payable to:
Advantage Business Computer Systems, Inc.

Mail deposits to:
Advantage Business Computers Systems, Inc.
Attn: J. Matatall
PO Box 421
Big Sandy, TX 75755-0421

Persons attending Advantage Academy classes are responsible for their own room reservations and expenses. Be sure to mention to the Ramada that you are with the Advantage group to receive a room discount. There are airports in Longview and Tyler for those who will be making flight arrangements.

During the Advantage Academy class sessions we would like to address the issues/questions that are of the most concern to you and your company. Please submit five (5) areas you would like to see discussed.

Company Name: _____

City: _____

Contact: _____

Telephone: _____

Fax: _____

Names of individuals attending: _____

Number of people attending each day:

October 17	October 18	October 19	October 20
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Extra one-on-one training: **October 21**

Those desiring one-on-one training must send us a data CD or tape along with a detailed explanation of issues for which they need help prior to the beginning of classes.

1. _____
2. _____
3. _____
4. _____
5. _____